**Project Pre-Qualification Summary**

1. **Project Company Name:** Fill in
2. **Your name:** Fill in; Title or Relationship to project company: Fill in
3. **Country Location of Project:** Fill in

Qualified country list at [in3finance.com/qualified-countries](http://www.in3finance.com/qualified-countries)

1. **Is the business model and any technology *commercially* proven?** (yes / no)

|  |  |  |
| --- | --- | --- |
| Is *yes*, where (country)?     ; Total years in commercial use:  |    | years |
| If *no*, describe any required development, approvals or further testing: Describe here |

1. **Project Type:** *New/Startup*, *Pilot/Demo, Renovation*, *Refinance,* or *Expansion*?

If Renovation, Refinance or Expansion, year established in host country:

Approximate sales/revenue in most recent fiscal year, if available: $

1. **Project synopsis** (1-3 sentence description, can also attach separate summary):

 Insert here

1. **Financial Plan: Project Costs** (estimated budget, in $US): Total project budget: $

For new or greenfield projects, list total development costs; for expansions or renovations, include only the costs associated with the expansion/renovation work. **Adjust category names as necessary to accurately reflect uses of funds.**

|  |  |  |
| --- | --- | --- |
| 1. Land
 | $      | % |
| 1. Buildings/Improvements
 | $      | % |
| 1. Equipment
 | $      | % |
| 1. Development, engineering, construction
 | $      | % |
| 1. Legal and Finance fees
 | $      | % |
| 1. Working Capital
 | $      | % |
| 1. Contingency or Other (describe)
 | $      | % |

1. **Project Funding Sources:** total amount company seeks to raise: $

Types of capital for entire project budget:

|  |  |  |
| --- | --- | --- |
| Pre-development funds already spent on project planning, permits, equipment, etc. | $      | % |
| * 1. Equity Commitment (new cash, subordinated debt, grants, in-kind or other)
	2. What type(s) and total amount of equity still needs to be raised?
	3. How much of this equity, if any, has been formally committed to the project? %
 | $      | % |
| * 1. Debt ( %) to be raised; Length of loan (usually from 3 to 20 years):   years
 | $      | % |
| * 1. Other (describe):
 | $      | % |

 **Total Project Funding** (should match Project Budget, above): $

1. **Sponsors, Promoters, and Management Team:** Names, titles and experience of key participants (attach).See *Note A* on the next page.
2. **Other relevant documentation**, including how you have secured raw materials, feedstocks or other resources, any Power Purchase Agreements or similar offtake/revenue arrangements, feasibility studies, permits or land rights, arrangements with main contractors, partners, or counterparties, or other proposals. See *Note B*, below.
3. **Approximate current liquidity/funds available** (as shown on balance sheet): $     ; See *Note C*.
4. Readiness: Fill in -- the letter (a-g), below, that most closely matches the current status. . Is your project …
	1. **Just starting** – idea stage, and thus needs lots of additional development work.
	2. **Fairly far along** – have a business plan, working financial model, but probably needs review.
	3. **Feasibility stage** – Even further along with plan, feasibility study or other solid basis.
	4. **Somewhat Shovel-ready** – Have a plan, know it is feasibility and have most contracts in place.
	5. **Shovel-ready** – Have all contracts and documents in place but need to get ready for due diligence.
	6. **Completely Shovel-ready** – Have all contracts and documents in place and prepared for due diligence.
	7. Other (explain)

For a fast and easy Readiness and Investment Navigator (RAIN), go to [in3capital.net/tool/project/describe](http://in3capital.net/tool/project/describe).
This 5-10 minute tool helps determine how we might work together. More at [in3capital.net/RAIN](http://in3capital.net/rain/)

Submit completed form to your In3 representative or directly via Email to apply@in3finance.com

**NOTES & EXPLANATIONS**

1. **Summary Management Bio’s or company backgrounder:**

It is important to present your key management qualifications in short, summary form.  All funding in the non-bank finance market comes from private sources and the strength of the management team makes up the largest part of the investors’ decision.  All else being equal, once cash flow or profit (IRR) is deemed adequate, the team is the maker/breaker. Execution of even the best plans rest exclusively on the shoulders of the management team.

You need use no more than 150 words to present the top 3-4 members of your management team covering the three pillars of any successful enterprise: 1) Technical and/or engineering; 2) Sales/Marketing; 3) Financial Control.

If you are an established company with a proven track record in your particular sector, please provide the link to your website.  If you are listed on a stock exchange, please also provide the stock exchange and ticker. If you have a rating from a recognized agency (Moody’s, D&B, S&P or Fitch) please also advise in this field.

1. **Summary Details of Offtake or Other Revenue Source Agreements**:

If you have a buyer for what you’re building, a utility ready to purchase energy produced, or any other form of offtake/confirmed sale, please give a simple description above.

1. **Regarding availability of current liquidity/funds**

All funding programs incur costs of some sort.  In3 is often asked to raise both debt and equity for a project, and finding equity partners through a third-party intermediary (if In3 is not the direct investor) can be nuanced.
Does your team have enough “skin in the game” to take on a meaningful share of the risks?

Serious funding for otherwise qualified projects has always required some seed money from the founders, promoters, or sponsors (grants).  We understand that you may not want to put a precise number in this field, but our funders need to know that you have liquidity available to cover preparation of documents, due diligence costs, or deposits, if any, depending on the fundraising strategy or program.  You can estimate these to a range (e.g., “$100k-$150k”).

At a later stage you may be asked to provide proof (audited or reviewed financial statements, screen shot of bank statement, letter from bank, etc) that you have these funds available.

Thank you for completing this information summary!

**What will In3 do upon receipt of this form?** We will review this information and suggest a program and next steps.
If you wish to move forward with us, we will ask for your written project plan and financial statements, if available.

Call 1-888-222-4733 US & Canada toll free or +1.831-761-0700 outside the USA with any questions or for confirmation.